



# Use Case – Mid-sized Law Firm

One Paper Lane provided digital solution for procurement.

Leveraging OPL to digitally transform its practice and enhance its client experience.

## PROBLEM STATEMENT



Need to improve the client onboarding/ client management process.

Difficulty obtaining/tracking client documentation.

Need to optimize processes and leverage innovative technology

## OUR SOLUTION



Optimized the firm's practice by digitizing client data/information sharing

Improved the client onboarding and client management process.

Enabled clients to digitally sign-off on engagement letters and work as needed.

## AFTER RESULTS



**Reduction in time to onboard clients.**

**20 to 30 % reduction in prep time due to improved collaboration.**

**50% reduction in time onboarding clients and client management.**

**Process accuracy increased by over 40%.**

Become a part of the One Paper Lane digital revolution